

Over the last few months, tyre stocks have corrected sharply (~12-32%) from recent peaks on concerns around demand slowdown and sharp margin pressure from elevated crude and rubber prices. While near-term margins (H1 subdued, with Q1, the bottom quarter) will remain under stress, we believe the market is undermining the sharp recovery in the industry's earnings cycle. We remain constructive on the tyres space, supported by a confluence of factors: 1) sustained strong replacement demand triggered by GST cuts; 2) strong recovery in OEM demand; 3) pricing discipline with ~8-9% cumulative price hikes taken by the industry over the past 3-4M aided by tight demand-supply dynamics; 4) peaking of the RM basket with crude reverting to earlier levels; and 5) sharp valuation correction (Exhibit 2-7). We raise FY28E EPS by ~17-28% and lift our TPs to Rs550 (from Rs425) for Apollo Tyres (16x FY28E PER), Rs4,500 (vs Rs3,600) for CEAT (18x FY28E PER vs 20x earlier), and Rs650 (from Rs550) for JK Tyre (14x FY28E PER), driven by strong demand and improved pricing outlook. We upgrade Apollo/CEAT to BUY from Add/Reduce and reiterate BUY on JK Tyre, owing to increased confidence in recovery of industry earnings amid a stronger demand/pricing environment.

Sharp demand surge with limited capacities to help sustain pricing/margins

Underlying auto demand recovered in Jun-26 (strong growth in wholesale dispatches and Vahan retail registrations) after a lull in Apr/May due to the West Asia crisis. This momentum is also visible in tyres, which has seen a sharp demand uptick across segments triggered by GST cuts. This is visible in Q4 TBR/OEM industry revenue growth accelerating to ~16/17% yoy (H1FY26: ~4/9%). PCR/replacement/export revenue grew ~8/14/8% yoy in Q4FY26 (H1: ~8/10/-0.3%).

Demand-supply dynamics tightening; capacity addition largely back ended

The ongoing demand recovery has pushed industry utilization to ~85-90%, with asset turns expected to reach an 8Y high by FY28E. While leading players have announced both greenfield and brownfield expansions, the bulk of incremental capacity is scheduled to come onstream only toward FY28/FY29. Consequently, the near-term supply-demand balance is expected to remain favorable, allowing manufacturers to retain pricing discipline while simultaneously investing for long-term growth.

Near-term margins remain under pressure; H2 recovery in sight

RM inflation (mainly natural rubber) is expected to weigh on H1FY27 profitability, with Q1 likely the bottom quarter. However, pricing actions across the industry remain encouraging, with most manufacturers already implementing ~8-9% price hikes over the past 3-4M and considering another round in Q2FY27. Additionally, the recent correction in crude prices (indexed RM basket down 7% vs Q1FY27 peak), if sustained, coupled with domestic rubber nearing its peak, should drive gradual margin normalization through H2FY27E. Importantly, while the indexed RM basket has reverted to levels seen 3-4Y ago, gross margins remain structurally higher vs historical averages, indicating improved pricing discipline, product mix, and operating efficiency among tyre manufacturers.

Upgrade earnings for the industry; JK Tyre best placed to play this cycle

We are constructive on the tyres space as underlying replacement demand remains robust (per checks), supported by a continued strong growth outlook (robust recovery in OEM demand in June-26), pricing discipline with the tyre industry undertaking ~8-9% price hikes over the past 3-4M aided by tight industry demand-supply dynamics, and a correction in the RM basket. Accordingly, we raise FY28E EPS by ~17-28% and lift our TPs to Rs550 (from Rs425) for Apollo Tyres (16x FY28E PER), Rs4,500 (vs Rs3,600) for CEAT (18x FY28E PER vs 20x earlier), and Rs650 (from Rs550) for JK Tyre (14x FY28E PER), driven by a stronger demand and improved pricing outlook. This translates into FY26-28E revenue/EBITDA/PAT CAGR of ~14/16/9% for our tyre universe. We upgrade Apollo Tyres to BUY (from Add), where we believe its strong TBR exposure, improving dynamics in the EU, and closure of the Enschede plant should support a meaningful recovery in EU profitability from H2. We also upgrade CEAT to BUY (from Reduce) as our earlier concerns around demand moderation and prolonged margin pressure have materially reduced. JK Tyre continues to remain our top pick (BUY) within the tyres space, led by its industry-leading TBR exposure (58% of India revenue), improving competitive positioning, ROE/ROCE of ~15-17% over FY26-28E, and an attractive valuation discount of ~59% to CEAT on 1YF P/E. Robust demand, disciplined industry pricing, and an improving RM outlook underpin our revised EPS estimates and BUY ratings.

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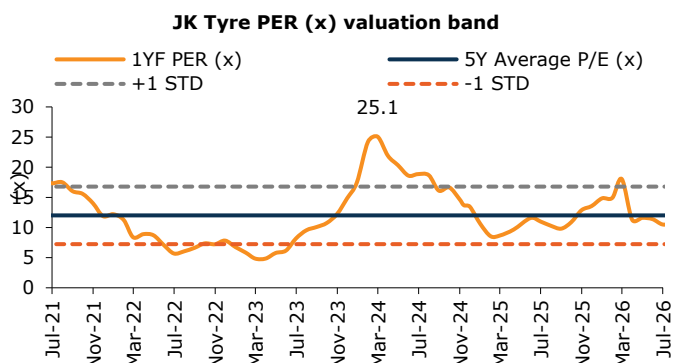
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Exhibit 1: Over the past few months, tyre stocks have corrected ~12-32% from their peaks

Tyre players	CMP (Rs)		Correction (%)
	Peak over past few months	Today	
CEAT	4,302	3,799	-11.7%
JK	605	413	-31.7%
Apollo	538	448	-16.7%

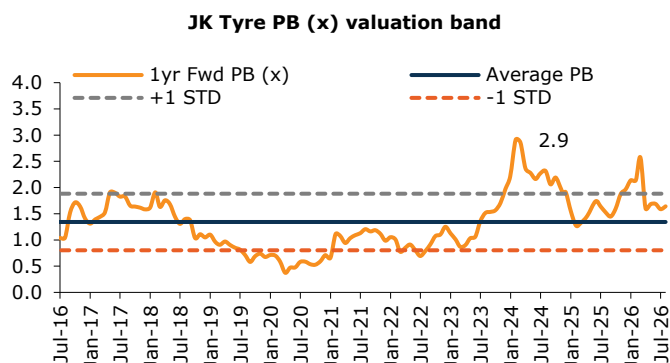
Source: Bloomberg, Emkay Research

Exhibit 2: JK tyre trades at ~57% discount vs recent historical peaks and below its LTA...



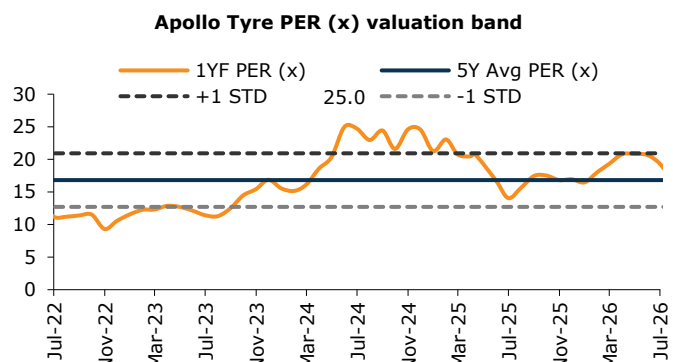
Source: Bloomberg, Emkay Research

Exhibit 3: ...while on PB valuation band, it trades at a 43% discount to its recent peak, slightly above its LTA



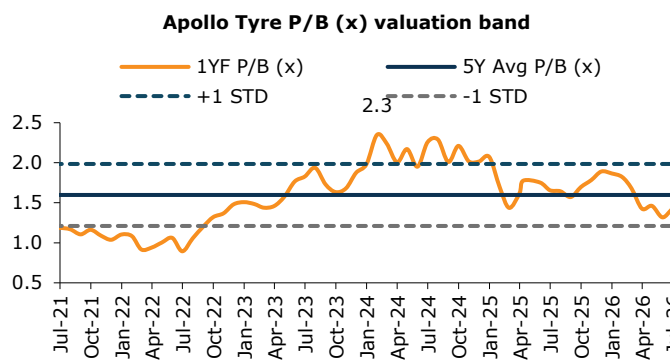
Source: Bloomberg, Emkay Research

Exhibit 4: Apollo tyre trades at ~38% discount vs recent historical peaks (on PER) and slightly above its LTA...



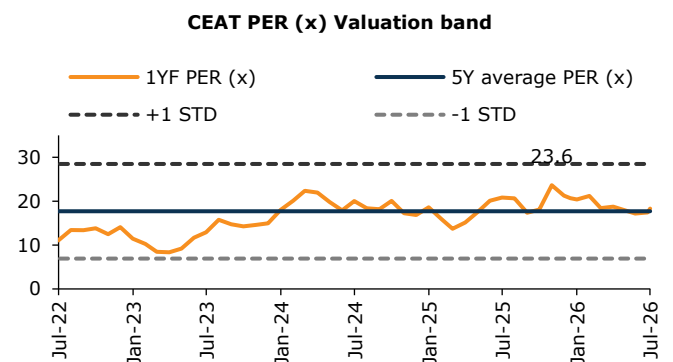
Source: Bloomberg, Emkay Research

Exhibit 5: ..while on PB valuation band, the stock trades at ~30% discount to its recent peaks and below LTA



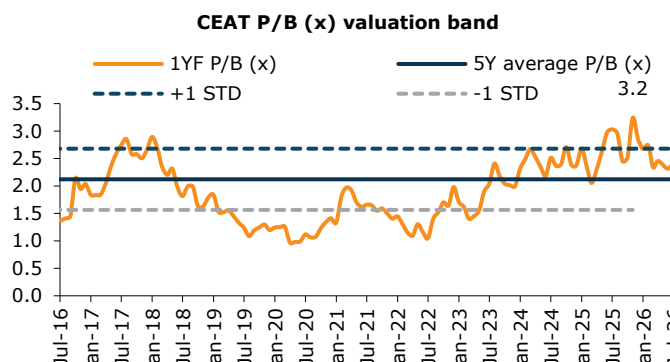
Source: Bloomberg, Emkay Research

Exhibit 6: CEAT trades at ~17% discount vs recent historical peaks and at its LTA...



Source: Bloomberg, Emkay Research

Exhibit 7: ...while on PB valuation band, CEAT trades at 13% discount and near its +1SD



Source: Bloomberg, Emkay Research

This report is intended for Team White Margue Solutions (team.emkay@whitemarguesolutions.com)

Exhibit 8: We lift our TPs by ~17/24/28% for JK/CEAT/APTY and upgrade our ratings to BUY across players reflecting a much stronger earnings outlook, supported by resilient demand, disciplined pricing, and a favorable demand-supply environment

Tyre players	CMP (Rs)	New			Old		TP Change (%)	EPS change (%)		Mar-28E PER (x)	Mar-28E EV/EBITDA(x)	Mar-28E EV/Sales (x)
		TP (Rs)	Rating	Upside (%)	TP (Rs)	Rating		FY27E	FY28E			
CEAT	3,802	4,500	BUY	18	3,600	REDUCE	25	(7.2)	23.5	14.0	6.5	0.9
JK Tyre	410	650	BUY	59	550	BUY	18	(4.3)	17.4	8.5	6.0	0.8
Apollo Tyre	455	550	BUY	21	425	ADD	29	20.9	28.1	12.2	6.0	0.9

Source: Company, Emkay Research

Exhibit 9: We build in ~14%/16%/9% revenue/EBITDA/PAT CAGR for our tyre universe over FY26-28E

Rs mn	Revenue			Revenue CAGR (%)	EBITDA			EBITDA CAGR (%)	PAT			PAT CAGR (%)
	FY26	FY27E	FY28E	Over FY26-28E	FY26	FY27E	FY28E	Over FY26-28E	FY26	FY27E	FY28E	Over FY26-28E
CEAT	156,780	184,071	208,263	15.3	20,472	21,658	27,619	16.2	7,693	7,141	10,967	19.4
JK Tyre	163,267	187,771	211,873	13.9	20,314	21,596	28,346	18.1	9,217	9,726	14,077	23.6
Apollo Tyre	284,706	326,371	360,734	12.6	41,432	42,788	54,997	15.2	24,059	15,983	23,312	(1.6)
Total	604,753	698,213	780,870	13.6	82,218	86,042	110,961	16.2	40,969	32,850	48,357	8.6

Source: Company, Emkay Research

Exhibit 10: June-26 saw a strong rebound in retail volumes across players after a lull in Apr/May-26

Vahan retails (no of units)	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26
2W	1,508,327	1,417,719	1,432,462	1,345,065	3,239,745	2,644,370	1,391,324	1,922,525	1,768,622	2,025,467	1,987,212	1,859,559	1,826,386
PV	323,336	352,724	349,889	327,497	594,065	417,679	404,755	549,309	421,756	475,413	435,861	418,206	410,268
3W	103,942	115,072	112,425	108,318	135,790	137,535	130,179	130,346	120,500	112,815	109,995	114,934	127,107
MHCV	22,981	24,447	22,887	23,441	31,408	32,782	30,782	39,282	39,702	39,575	38,970	28,803	27,575
LCV	47,078	48,705	48,928	47,043	79,849	64,232	55,374	71,807	63,136	63,331	57,607	53,266	60,785
Tractors	79,444	90,652	85,919	65,837	75,017	138,906	116,192	115,757	91,318	84,368	76,902	84,697	105,001

Growth yoy (%)	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26
2Ws	5.0	(6.4)	2.5	6.6	51.7	(2.6)	10.6	20.8	25.4	28.9	13.5	8.4	21.1
PVs	5.2	1.4	4.0	9.8	14.7	18.7	29.3	9.3	28.7	26.5	13.4	26.7	26.9
3Ws	6.0	0.1	3.1	(2.0)	6.6	21.8	34.9	18.5	23.9	10.1	7.3	6.9	22.3
MHCVs	(0.2)	(4.2)	(0.7)	(4.0)	1.8	23.8	28.5	21.2	40.0	27.3	15.6	10.9	20.0
LCVs	9.1	(0.2)	8.0	4.0	29.7	19.7	21.7	16.7	28.0	14.9	21.7	14.2	29.1
Tractors	8.2	10.6	29.3	3.5	14.4	69.3	15.4	22.6	37.0	12.8	24.7	15.6	32.2

Source: Company, Emkay Research

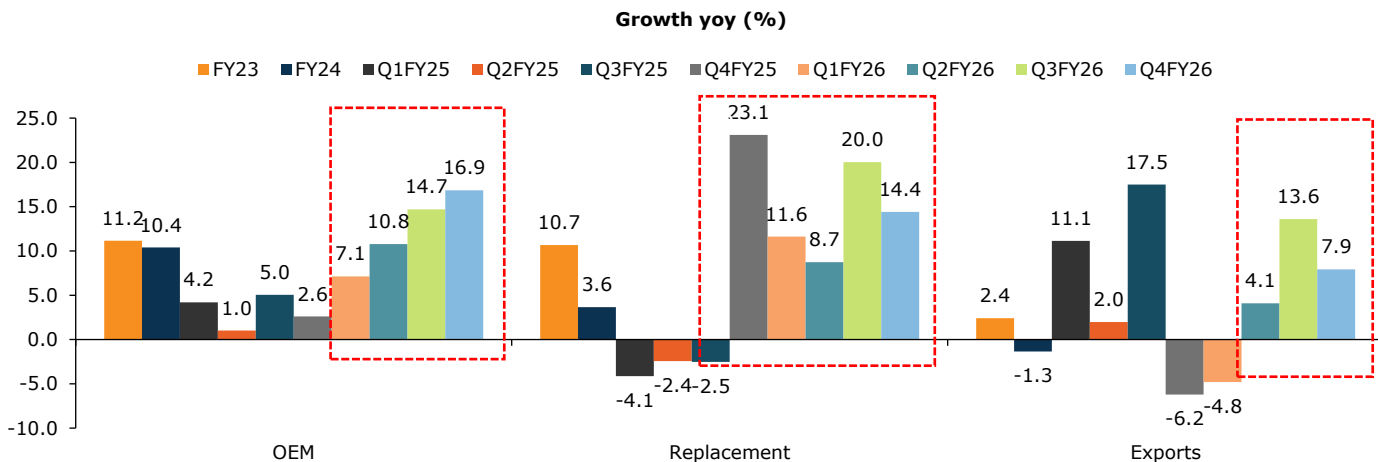
Exhibit 11: Retail-to-wholesale ratio has remained supportive at >95% during Q1FY26 across the pack

Retails as % of domestic wholesales	Q1FY26	Q2FY26	Q3FY26	Q4FY26	FY26	Q1FY27
MHCVs	95	74	81	82	83	97
Total CVs	95	80	88	86	87	92
2Ws	106	71	128	98	101	98
PVs	80	81	108	103	94	95

Source: Company, Vahan, Emkay Research

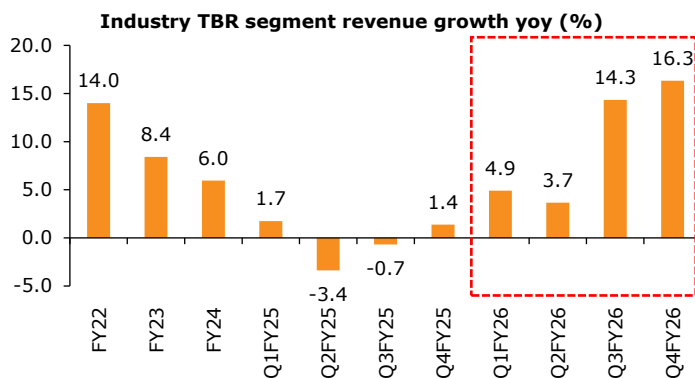
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Exhibit 12: There has also been a sharp surge in demand for the tyre industry across all channels triggered by GST cuts



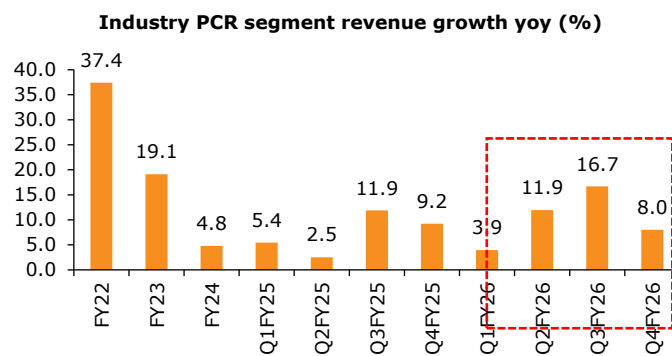
Source: Company, Emkay Research; Note - the industry is represented by MRF, CEAT, APTY, and JKI

Exhibit 13: The TBR segment particularly has seen a sharp uptick...



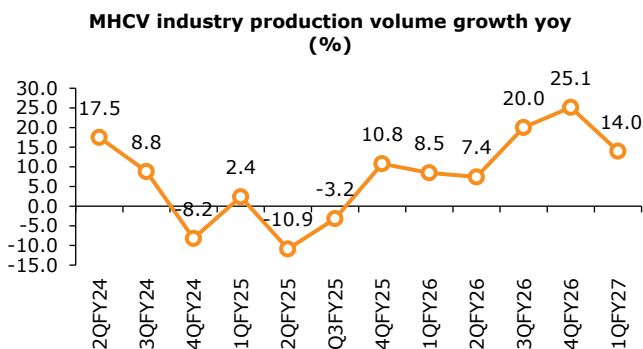
Source: Company, Emkay Research; Note - the industry is represented by MRF, CEAT, APTY and JKI

Exhibit 14: ... with PCR segment also seeing sustained growth



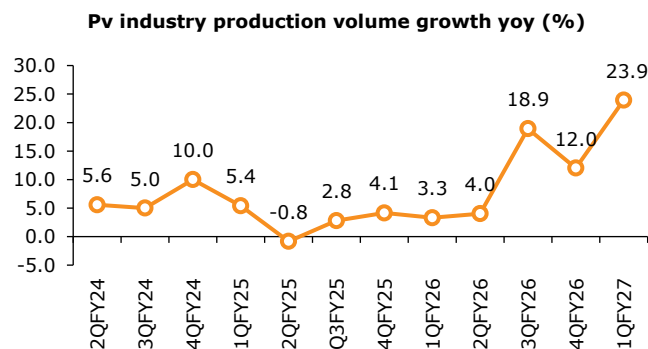
Source: Company, Emkay Research; Note - the industry is represented by MRF, CEAT, APTY, and JKI

Exhibit 15: MHCV production growth has been healthy...



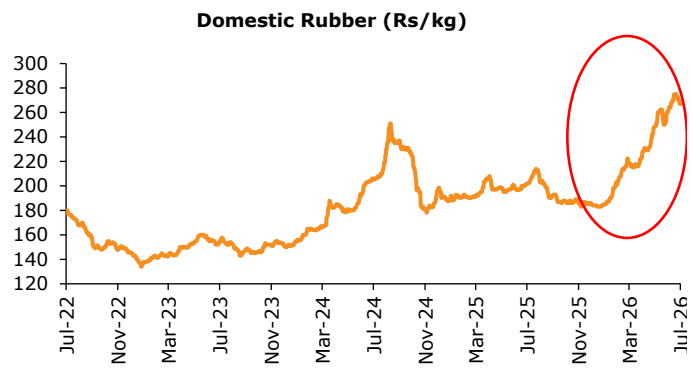
Source: SIAM, Emkay Research Note: 1QFY27 MHCV industry production growth is computed taking TMCV and AL as proxy for the industry.

Exhibit 16: ...while PV production has also seen as uptick in growth in Q1FY27 owing to small car recovery after GST cuts



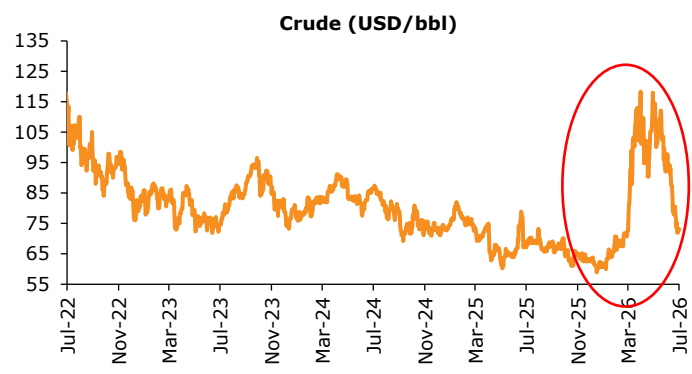
Source: SIAM, Emkay Research Note: 1QFY27 PV industry production growth is computed taking MSIL, M&M, TMPV, and HMIL as proxy for the industry.

Exhibit 17: While domestic rubber inflation appears close to peak...



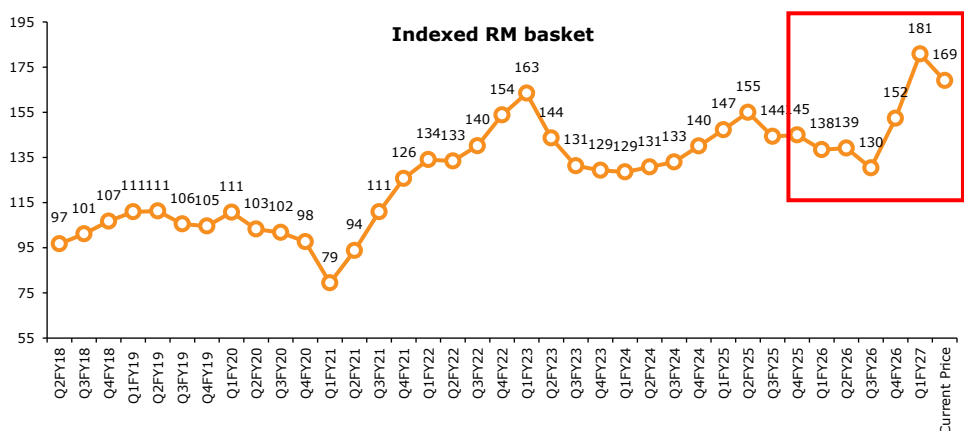
Source: Bloomberg, Emkay Research

Exhibit 18: ...crude has seen a massive correction amid easing macros...



Source: Bloomberg, Emkay Research

Exhibit 19: ...which in turn has led to a 7% dip of the indexed RM basket spot prices vs Q1FY27



Source: Bloomberg, Emkay Research

Exhibit 20: Tyre players are already operating at optimum utilization of ~85-90%

Company	Category/plant	Current capacity utilization	Source
CEAT	Overall	~80% to 85%	Q3FY26 earnings call
JKI	Consolidated	>85%	Q3FY26 earnings call
	India Radial category	>95%	
APTY	India	~85%	Q4FY26 IP
	Europe	~93%	

Source: Company, Emkay Research

Exhibit 21: Bulk of the newly announced capacities will only come on stream by the end of FY28/FY29

Player	Capex (Rs mn)	Category	Existing capacity (mnpa tyres)	Capacity utilization	Increase in capacity (mnpa tyres)	Capacity addition (%)	Completion expected by	Source
APTY	5,800 (FY27 guided at Rs3,500mn)	PCR and TBR	PCR - 7.1 TBR - 1.6	PCR - 82% TBR - 89%	PCR - 3.7 TBR - 1.3	PCR - 52% TBR - 82%	End of FY29	Link
JKI	11,310 (additional ~Rs50bn over FY27-29)	PCR, TBR, ASLTR	PCR - 15.0 TBR - 5.0 ASLTR - 0.4	India - 90% Radial - >90%	PCR - 0.8 TBR - 0.4 ASLTR - 0.1	PCR - 5% TBR - 8% ASLTR - 25% (additional capex to increase TBR/PCR capacity by 24%)	End of FY28	Link
CEAT	4,500	PCR	PCR - 7.0	80%	2.5	35%	End of FY27	Link
	13,140	PCR	PCR - 9.5 (2.5 is WIP)	80% (ex 2.5mnpa under implementation)	3.5	36%	End of FY28	Link

Source: Company, Emkay Research

Exhibit 22: Tyre players have announced fresh capex to capitalize on the demand investment over the coming 3-4Y

Player	Commentary	Who said this?	Source
JK Tyre	"Indian tyre industry is witnessing a strong demand across segments. In order to capitalize on the significant market opportunities, the company has decided to further expand its capacities across TBR, ASLTR and PCR categories through expansions at various locations. This will increase our overall capacity by nearly 7%. "	Anshuman Singhania, Managing Director	Link
Apollo Tyres	"Our current capacity utilisation level in India are in the high 80s, and given our growth expectations for the near future, as seen by the current demand momentum, we would start hitting capacity limitations soon, and hence it was prudent for us to plan investments in our core categories for the next 3-4Y. "	Gaurav Kumar, Chief Financial Officer	Link
Apollo Tyres	"For FY27, we have outlined a CapEx of INR 35 billion, with nearly 80% towards growth and capacity expansion projects...close to INR 3,000 crores out of the INR 3,500 crores would be in India, where we are expanding capacity both in truck and car tyres. In Europe, in the Hungary plant, there is only a passenger car tyre expansion, which is also already well underway. "	Gaurav Kumar, Chief Financial Officer	Link
CEAT	"What we announced in the month of July was taking our capacity to about 30K tires/day. And that is under implementation. We hope to complete that execution in the coming financial year, by quarter 3 or quarter 4 of coming financial year. This 30K-40K tires is over and above that, which will get completed maybe a year late. "	Kumar Subbiah, CFO	Link
CEAT	"Our capacity utilization is on the higher side right now in 85% to 90% range across the categories. Looking at the current situation in quarter 1, we are going with mandatory capex, about maybe INR200 crores to INR250 crores. For our growth capex plus our normal capex, we need about INR1,300 crores to INR1,400 crores capex during the year. "	Arnab Banerjee, MD	Link

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarqueresolutions)

CEAT: Recent interview with Arnab Banerjee (link)

Q: Brent crude has corrected recently. How much relief does this provide and how quickly does it flow through to margins?

- The benefit from lower crude prices will not be immediate.
- RM procurement is **already covered through July and largely into August**, limiting any near-term benefit. Moreover, crude is only one component of the raw material basket. **Natural rubber prices remain elevated** with no meaningful signs of softening.
- Overall, the management expects **RM inflation to persist through Q2FY27**, implying limited respite during **H1FY27**. The current RM basket remains **~25% higher vs March exit price**, which is expected to continue exerting significant pressure on margins.

Q: How much of the raw material inflation has been passed on through price hikes?

- In the **replacement market**, price hikes implemented so far have been inadequate to fully offset cost inflation. Another **~3-4% price increase** is planned over the next **15-20 days**.
- In the **OEM segment**, pricing is indexed to RM costs, resulting in **double-digit price increases** effective from **1-July-26**.
- In the **international business**, where orders are booked 30-45 days in advance, pass-through is also delayed. The management plans **~3-4% price hike** in overseas aftermarket markets over the coming weeks.
- The company is likely to continue taking calibrated price increases through the **July-September period**.

Q: Vehicle registrations remain strong. How is demand shaping up across OEM and replacement markets?

- **Replacement market:** Q2 is seasonally softer due to the monsoon. Given cumulative price increases of **+10% by the end of Q1**, some moderation in replacement demand vs Q1 is possible. However, demand remains considerably stronger than the levels witnessed during Q3 and Q4 of last year.
- **OEM business:** Demand continues to be robust across categories, with **~20-30% growth** visible across 2Ws, PVs, and TBR tyres.
- **International business:** Demand remains healthy across most regions, except for parts of the Middle East. The key challenge is margin management rather than demand generation.

Q: Despite near-term uncertainty, how does management view CEAT's long-term growth outlook through Vision 2031?

- Domestic tyre demand continues to be supported by low vehicle penetration, favorable macroeconomic growth, and the broader *Viksit Bharat* theme.
- While the next **4-6 quarters** may remain challenging, the management views this as only a small portion of the overall growth journey toward **2031**.
- Internationally, CEAT believes it has established a strong value proposition across several categories including **speciality tyres, OHT, and TBR** tyres.
- These businesses are structurally more profitable than the traditional replacement business.

Q: What is the current capacity utilization and capex strategy?

- Capacity utilization remains high across manufacturing facilities, generally operating in the **high-80% to +90% range** across major product categories.
- CEAT continues to expand through **brownfield capacity additions**, including expansion of the **Nagpur** plant for 2Ws tyres, expansion of the **Chennai** facility for PVs and TBR tyres, and expansion of **Ambernath** for off-highway and farm tyres.
- Management indicated that **no major greenfield capacity additions are planned in the near future**.

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Exhibit 23: Across the board, ~8-10% price hikes have been implemented with additional hikes (similar quantum) guided to offset the RM drag as highlighted by CEAT as well

Company	Domestic / Replacement	OEM	Exports / International	Key commentary from Q4FY26 concall/recent interviews
JK Tyre	~5-6% price hike implemented in Apr-26; additional 5-6% under evaluation for Q1	na	5-7% price hike undertaken	Multiple rounds of price hikes within a short period highlight proactive pricing actions to offset RM inflation
CEAT	~5-6% already implemented; additional ~5-6% to be rolled out in a staggered manner (per Q4FY26 guidance); further ~3-4% hike expected	Single-digit hike effective Apr-26; larger indexed (double-digit) hike expected from 1-Jul-26	30-45-day order book cycle delaying pass-through; pricing expected to normalize as existing orders are executed	Only ~5% of RM inflation has recovered so far; RM basket is still +25% above Mar-26 exit level. H1FY27 is likely to remain margin challenged despite pricing actions
Apollo Tyres	6-8% cumulative price hike in Q1 (3-5% already taken in Apr-26); further hikes guided to offset cost pressures	na	Europe: Only ~2% price hike implemented so far despite low-to-mid teens RM inflation, reflecting relatively lower pricing power (price taker in EU)	India RM costs up mid-to-high teens QoQ in Q1; limited pricing power in Europe remains a relative drag on margins

Source: Company, Emkay Research

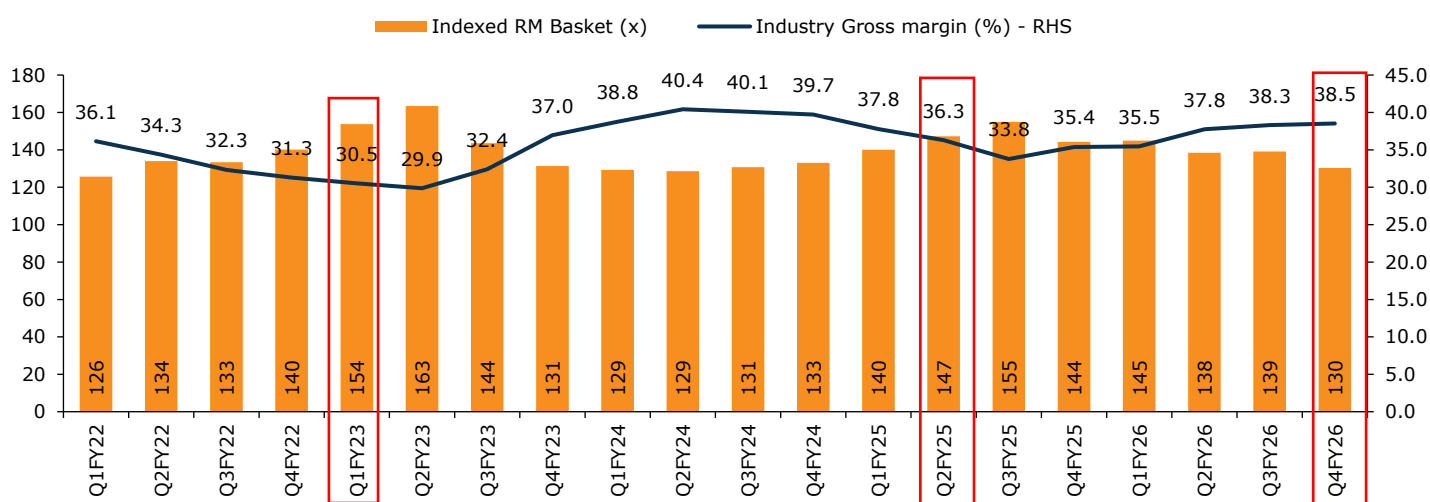
Exhibit 24: Asset turns would also be at a 8Y high by FY28; it may not revert to the earlier highs as the underlying cost of capex has also risen due to inflation

Gross fixed asset turnover	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Industry	1.7	1.6	1.3	1.2	1.0	1.1	0.8	0.8	0.9	1.0	1.0	1.0	1.0	1.1	1.1
JKI	1.6	1.5	1.1	0.9	0.9	1.1	0.9	0.9	1.1	1.3	1.3	1.2	1.2	1.3	1.3
CEAT	2.4	2.4	2.6	2.1	2.0	1.9	1.4	1.3	1.4	1.4	1.4	1.3	1.3	1.3	1.4
APTY	1.5	1.5	1.2	1.1	0.9	0.9	0.7	0.6	0.7	0.8	0.8	0.8	0.9	0.9	0.9

Net fixed asset turnover	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E
Industry	3.2	3.1	2.3	1.9	1.5	1.7	1.2	1.2	1.4	1.7	1.7	1.8	1.9	1.9	2.1
JKI	2.8	2.7	1.8	1.3	1.3	1.7	1.4	1.5	1.9	2.3	2.2	2.2	2.3	2.2	2.2
CEAT	3.5	3.6	2.7	2.4	2.3	2.2	1.6	1.6	1.8	1.9	1.9	1.9	1.9	2.0	2.1
APTY	3.2	3.2	2.5	2.2	1.5	1.5	1.1	1.0	1.2	1.4	1.5	1.6	1.7	1.8	1.9

Source: Company, Emkay Research; Note: These ratios are on consolidated basis; the industry is represented by CEAT, APTY, and JKI

Exhibit 25: While the indexed RM basket is at the levels seen 3-4Y ago, the industry gross margins are considerably higher indicating a gradual de-linking of industry profitability from the underlying RM prices



Source: Bloomberg, Company, Emkay Research

Exhibit 26: We revise our EPS estimates by ~17-28% in FY28E across the tyre pack owing to strong underlying replacement demand with continued pricing discipline aided by tight industry demand-supply dynamics and correction in the RM basket

Apollo Tyres		FY26		FY27E				FY28E			
Consolidated (Rs mn)	Actual	% yoy	Earlier	Revised	% Change	% yoy	Earlier	Revised	% Change	% yoy	
Revenue	284,706	9.0	320,022	326,371	2.0	14.6	353,669	360,734	2.0	10.5	
EBITDA	41,432	16.0	39,502	42,788	8.3	3.3	47,964	54,997	14.7	28.5	
EBITDAM (%)	14.6	88.1	12.3	13.1	77bps	(144) bps	13.6	15.2	168bps	214bps	
APAT	24,059	86.5	13,218	15,983	20.9	(33.6)	18,203	23,312	28.1	45.9	
EPS (Rs)	37.9	86.5	20.8	25.2	20.9	(33.6)	28.7	36.7	28.1	45.9	
CEAT											
CEAT		FY26		FY27E				FY28E			
Consolidated (Rs mn)	Actual	% yoy	Earlier	Revised	% Change	% yoy	Earlier	Revised	% Change	% yoy	
Revenue	156,780	18.6	180,947	184,071	1.7	17.4	204,755	208,263	1.7	13.1	
EBITDA	20,472	38.9	17,293	21,658	25.2	5.8	24,616	27,619	12.2	27.5	
EBITDAM (%)	13.1	191bps	9.6	11.8	221bps	(129) bps	12.0	13.3	124bps	150bps	
APAT	7,693	53.2	4,044	7,141	76.6	(7.2)	8,880	10,967	23.5	53.6	
EPS (Rs)	190.2	53.2	100.0	176.5	76.6	(7.2)	219.5	271.1	23.5	53.6	
JK Tyres											
JK Tyres		FY26		FY27E				FY28E			
Consolidated (Rs mn)	Actuals	% yoy	Earlier	Revised	% Change	% yoy	Earlier	Revised	% Change	% yoy	
Revenue	163,267	11.1	186,242	187,771	0.8	15.0	208,219	211,873	1.8	12.8	
EBITDA	20,314	27.1	22,055	21,596	(2.1)	6.3	25,907	28,346	9.4	31.3	
EBITDAM (%)	12.4	156bps	11.8	11.5	(34) bps	(94) bps	12.4	13.4	94bps	188bps	
APAT	9,217	70.4	10,168	9,726	(4.3)	5.5	11,994	14,077	17.4	44.7	
EPS (Rs)	32.0	61.9	35.3	33.7	(4.3)	5.5	41.6	48.8	17.4	44.7	

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

Exhibit 27: Apollo Tyres: We build in 13% revenue and 15% EBITDA CAGR over FY26-28E; with -2% EPS CAGR owing to higher depreciation/interest cost given a major Rs58 capex earmarked until FY28 (Rs35 bn in FY27 and balance in FY28)

Particulars (Rs mn)	FY24	FY25	FY26	FY27E	FY28E	FY26-28E CAGR (%)
Standalone revenue (India)	175,393	181,736	198,162	227,151	252,773	13%
Growth YoY (%)	1.4	3.6	9.0	14.6	11.3	
APMEA excluding India	3,153	3,671	3,900	4,329	4,806	
Growth yoy (%)	90.1	16.4	6.3	11.0	11.0	
APMEA total	178,546	185,407	202,063	231,480	257,579	13%
Growth yoy (%)	2.2	3.8	9.0	14.6	11.3	
Europe	76,399	79,068	88,558	97,414	107,156	10%
Growth yoy (%)	4.7	3.5	12.0	10.0	10.0	
Others	41,197	50,640	29,075	31,982	35,180	
Growth yoy (%)	-15.6	22.9	-42.6	10.0	10.0	
Less: Intersegment	(42,365)	(53,881)	(34,989)	(34,505)	(39,180)	
Consolidated revenue	253,777	261,234	284,706	326,371	360,734	13%
Growth yoy (%)	3.3	2.9	9.0	14.6	10.5	
Standalone (S/A) gross profit	70,482	64,669	75,506	84,046	94,790	
S/A gross margin (%)	40.2	35.6	38.1	37.0	37.5	
Consolidated gross profit	117,146	114,289	129,170	144,290	164,660	
Consol gross margin (%)	46.2	43.7	45.4	44.2	45.6	
Standalone (S/A) EBITDA	30,966	21,907	28,759	29,984	38,927	16%
S/A EBITDA margin (%)	17.7	12.1	14.5	13.2	15.4	
Consolidated EBITDA	44,474	35,715	41,432	42,788	54,997	15%
Consol EBITDA margin (%)	17.5	13.7	14.6	13.1	15.2	
Standalone (S/A) EBIT	21,801	12,615	19,336	19,377	27,021	18%
S/A EBIT margin (%)	12.4	6.9	9.8	8.5	10.7	
Consolidated EBIT	31,231	21,613	27,336	26,319	37,012	16%
EBIT margin (%)	12.3	8.3	9.6	8.1	10.3	
-- APMEA EBIT	23,855	14,337	21,286	21,296	29,879	18%
EBITM (%)	13.4	7.7	10.5	9.2	11.6	
-- Europe EBIT	6,113	5,239	5,540	4,384	6,429	8%
EBITM (%)	8.0	6.6	6.3	4.5	6.0	
Standalone (S/A) PAT	11,540	6,294	18,518	12,808	18,352	0%
S/A EPS (Rs)	19.4	10.7	29.7	20.2	28.9	
Consol PAT	17,992	12,900	24,059	15,983	23,312	-2%
Consol EPS (Rs)	28.3	20.3	37.9	25.2	36.7	

Standalone

Capex	4,544	5,637	8,087	30,000	20,000
Net debt	30,145	36,705	28,484	37,568	34,365
FCF	15,558	7,173	13,251	(4,148)	9,530
FCF Yield (% of revenue)	8.9	3.9	6.7	-1.8	3.8
Net D/E (x)	0.3	0.3	0.2	0.3	0.2
ROCE (pre-tax, %)	13.8	7.8	11.8	11.1	14.0
ROE (%)	11.8	6.4	15.8	9.9	12.8

Consolidated

Capex	9,243	9,843	21,844	35,000	25,000
Net debt	61,742	59,583	49,167	64,710	70,279
FCF	27,656	10,926	19,006	(10,894)	15,920
FCF Yield (% of revenue)	10.9	4.2	6.7	(3.3)	4.4
Net D/E (x)	0.59	0.56	0.41	0.50	0.49
ROCE (pre-tax, %)	11.4	7.7	9.5	8.5	10.7
ROE (%)	13.4	9.0	15.3	9.2	12.3
P/E (x)	15.8	22.1	11.8	17.8	12.2
EV/EBITDA (x)	7.3	9.1	7.5	7.8	6.0

Source: Company, Emkay Research

Exhibit 28: CEAT: We model in 15%/16%/19% revenue/EBITDA/PAT CAGR over FY26-28E

Particulars (Rs mn)	FY24	FY25	FY26E	FY27E	FY28E	FY26E-28E CAGR (%)
Segmental revenue						
Truck and Bus	37,025	39,654	45,466	50,922	57,033	12%
% of revenue	31.0	30.0	29.0	27.7	27.4	
Growth yoy %	9.1	7.1	14.7	12.0	12.0	
2/3Ws	32,247	35,688	42,331	48,257	54,048	13%
% of revenues	27.0	27.0	27.0	26.2	26.0	
Growth YoY %	9.6	10.7	18.6	14.0	12.0	
PC/UV	23,887	27,758	34,492	39,320	44,039	13%
% of revenues	20.0	21.0	22.0	21.4	21.1	
Growth yoy %	5.6	16.2	24.3	14.0	12.0	
LCV/others	8,360	9,253	10,386	11,840	13,261	13%
% of revenue	7.0	7.0	6.6	6.4	6.4	
Growth YoY %	-7.6	10.7	12.3	14.0	12.0	
OHT/Specialty	17,915	19,827	23,517	33,731	39,883	30%
% of revenues	15.0	15.0	15.0	18.3	19.2	
Growth yoy %	-1.0	10.7	18.6	43.4	18.2	
-- Core OHT segment	17,915	19,827	23,517	26,339	30,027	
% of revenue	15.0	15.0	15.0	14.3	14.4	
Growth yoy %	-1.0	10.7	18.6	12.0	14.0	
-- CAMSO	-	-	4,661	7,392	9,856	
% of revenue			3.0	4.0	4.7	
Growth yoy %				58.6	33.3	
Consolidated revenue	119,435	132,179	156,780	184,071	208,263	15%
Growth yoy (%)	5.6	10.7	18.6	17.4	13.1	
Gross profit (%)	50,191	49,858	61,757	69,193	79,537	
Gross margin (%)	42.0	37.7	39.4	37.6	38.2	
EBITDA	16,523	14,741	20,472	21,658	27,619	16%
EBITDA margin (%)	13.8	11.2	13.1	11.8	13.3	
-- Core business	16,523	14,741	20,966	21,066	26,633	13%
EBITDA margin (%)	13.8	11.2	13.8	11.9	13.4	
-- CAMSO	0	0	140	591	986	
EBITDA margin (%)			3.0	8.0	10.0	
EBIT	11,434	9,115	13,498	13,644	18,896	18%
EBIT margin (%)	9.6	6.9	8.6	7.4	9.1	
Interest	2,691	2,778	3,586	4,309	4,362	
PBT	8,941	6,512	10,315	9,537	14,757	20%
Tax rate (%)	25	26	27	27	27	
PAT	7,009	5,023	7,693	7,141	10,967	19%
PAT margin (%)	5.9	3.8	4.9	3.9	5.3	
EPS (Rs)	173.3	124.2	190.2	176.5	271.1	19%
Capex	7,713	11,299	22,525	14,000	14,000	
Net debt	17,324	20,831	32,288	29,908	26,912	
FCF	8,525	1,494	6,392	8,307	9,057	
ROCE (pre-tax, %)	18.4	13.7	16.9	14.8	18.9	
ROE (%)	18.7	11.5	15.2	12.8	16.8	
P/E (x)	21.8	30.5	19.9	21.4	14.0	
EV/EBITDA (x)	10.3	11.8	9.1	8.5	6.5	
EV (Rs mn)	170,427	173,935	185,391	183,011	180,015	

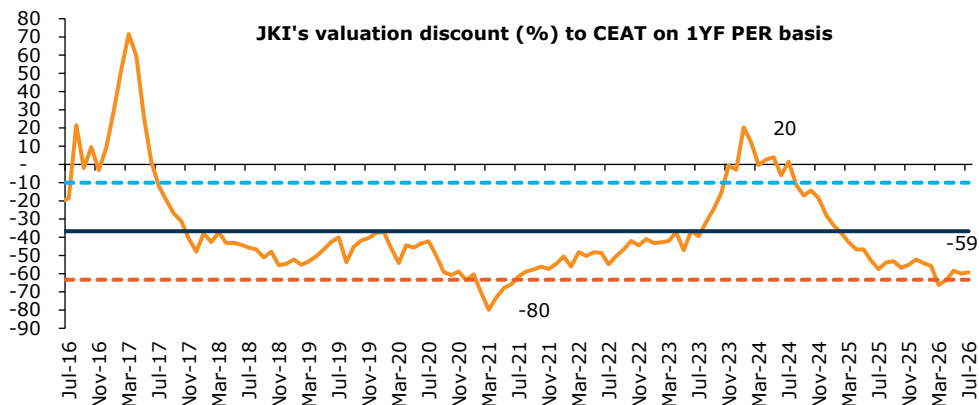
Source: Company, Emkay Research

Exhibit 29: JK Tyre: We model in 14%/18%/24% revenue/EBITDA/PAT CAGR over FY26-28E

Particulars (Rs mn)	FY24	FY25	FY26	FY27E	FY28E	FY26E-28E CAGR
Revenue						
India	129,241	130,188	146,126	168,497	190,401	14%
Standalone	103,133	130,188	146,126	168,497	190,401	14%
Cavendish	26,108					
Mexico (Tornel)	26,267	21,470	21,371	23,081	25,770	10%
Others	8	13	25	25	25	0%
less: intersegment	5,497	4,742	4,270	3,832	4,323	1%
Consolidated	150,018	146,929	163,252	187,771	211,873	14%
Growth yoy (%)	2.4	-2.1	11.1	15.0	12.8	
Consolidated EBITDA						
Consolidated EBITDA	20,776	15,986	20,314	21,596	28,346	18%
Growth yoy (%)	60.1	-23.1	27.1	6.3	31.3	
Consolidated EBITDAM (%)	13.8	10.9	12.4	11.5	13.4	
EBIT margin (%)						
Standalone	11.1%	8.6%	10.7%	9.6%	11.7%	
Cavendish	15.3%					
Mexico (Tornel)	5.4%	4.4%	3.5%	5.0%	5.0%	
Consolidated	10.9%	7.8%	9.6%	8.8%	10.8%	
EBIT (Rs mn)						
Standalone	11,448	11,229	15,589	16,174	22,350	
Cavendish	3,983	0	0	0	0	
Mexico (Tornel)	1,431	941	756	1,154	1,289	
Consolidated EBIT	16,409	11,421	15,592	16,564	22,797	21%
Interest	4,469	4,763	4,285	4,762	5,451	
Consolidated adjusted PAT						
Consolidated adjusted PAT	8,333	5,409	9,217	9,726	14,077	24%
Growth yoy (%)	156.7	-35.1	70.4	5.5	44.7	
Consolidated PATM (%)	5.6	3.7	5.6	5.2	6.6	
Consolidated EPS (Rs)						
Consolidated EPS (Rs)	32.0	19.7	32.0	33.7	48.8	24%
Standalone						
Net Debt (Rs mn)	18,750	39,048	42,276	46,353	47,076	
Net debt/equity (x)	0.5	0.8	0.8	0.8	0.7	
Capex (Rs mn) - Standalone	6,742	30,903	13,012	12,000	12,000	
Consolidated						
Net Debt (Rs mn)	38,287	41,885	45,690	50,060	51,859	
Net debt/equity (x)	0.9	0.8	0.8	0.7	0.6	
Net debt/EBITDA (x)	1.8	2.6	2.2	2.3	1.8	
Capex (Rs mn) - Consolidated	9,760	4,135	15,854	15,000	15,000	
FCF Yield (%) - On Sales	5.8	0.9	0.2	1.1	2.8	
FCF Yield (%) - On Mcap	8.1	1.1	0.3	1.8	5.0	
RoE (%)	21.1	11.4	16.7	15.1	18.9	
Pre-tax RoCE (%)	18.3	12.1	14.7	14.1	17.0	
WC days (no of)	56	78	82	78	78	

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarquesolutions)

Exhibit 30: JK continues to remain our top pick within the tyre space given its much higher valuation comfort vs peers (~59% discount vs CEAT on 1YF basis)

Source: Bloomberg, Emkay Research

1QFY27E preview for our tyre universe**Exhibit 31: 1QFY27E Preview – Emkay Tyre Universe**

Apollo Tyres Consolidated (Rs mn)	Q1FY27E	Q1FY26	yoy%	Q4FY26	qoq%	Comments
Revenue	74,504	65,608	13.6	73,357	1.6	Revenue growth of 13.5% yoy primarily led by strong underlying demand across both OEM/replacement market; expect 13.5%/10% yoy growth in APMEA/EU; margins to take a ~400bps qoq impact owing to elevated RM basket to 10.6%
EBITDA	7,897	8,678	(9.0)	10,688	(26.1)	
Adj PAT	1,938	129	1398.8	6,309	(69.3)	
EPS (Rs)	3.1	0.2	1,398.8	9.9	(69.3)	
EBITDA %	10.6	13.2	-263 bps	14.6	-397 bps	
Adj PAT %	2.6	0.2	240 bps	8.6	-600 bps	
Other income	299	189	58.2	352	(15.1)	
Depreciation	4,416	3,775	17.0	3,967	11.3	
Tax	699	255	174.2	(4,693)	(114.9)	
JK Tyres Consolidated (Rs mn)	Q1FY27E	Q1FY26	yoy%	Q4FY26	qoq%	Comments
Revenue	44,405	38,689	14.8	42,234	5.1	Revenue growth of ~15% yoy led by strong demand in TBR (replacement and OEMs), coupled with continued premiumization in PCR (17 inch+ tyres) owing to rising SUV share; expect 16%/5% growth in India (Standalone + Cavendish) /Mexico (Tornel) operations; overall margins to take a ~400bps qoq impact owing to elevated RM basket to 10.6%
EBITDA	3,863	4,021	(3.9)	5,371	(28.1)	
PAT	1,243	1,528	(18.7)	2,246	(44.7)	
EPS (Rs)	4.5	5.6	(18.7)	8.2	(44.7)	
EBITDA %	8.7	10.4	-169 bps	12.7	-402 bps	
PAT %	2.8	3.9	-115 bps	5.3	-252 bps	
Other income	191	216	(11.8)	94	103.3	
Depreciation	1,258	1,136	10.8	1,227	2.5	
Tax	363	532	(31.8)	888	(59.1)	
CEAT Consolidated (Rs mn)	Q1FY27E	Q1FY26	yoy%	Q4FY26	qoq%	Comments
Revenue	41,979	35,294	18.9	42,189	(0.5)	Revenue growth of 18.9% yoy owing to strong underlying demand in 2Ws/PVs; built in ~400bps lower margins owing to elevated RM basket to ~10%
EBITDA	4,198	3,877	8.3	5,927	(29.2)	
Adj PAT	894	1,157	(22.8)	2,538	(64.8)	
EPS (Rs)	22.1	27.8	(20.5)	60.3	(63.3)	
EBITDA %	10.0	11.0	-99 bps	14.0	-405 bps	
PAT %	2.1	3.3	-115 bps	6.0	-389 bps	
Other income	50	47	6.7	257	-80.4	
Depreciation	2,003	1,514	32.4	1,841	8.8	
Tax	315	419	(24.8)	1,014	(68.9)	

Source: Company, Emkay Research

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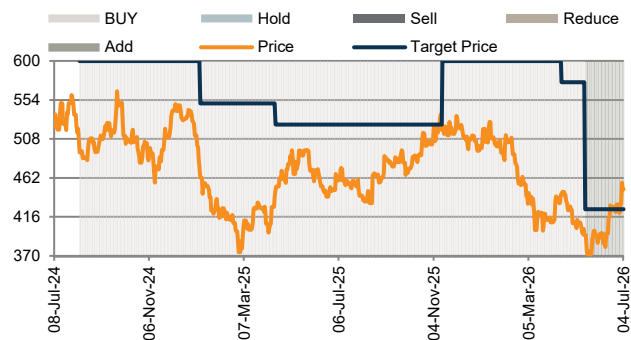
APOLLO TYRES

RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
16-May-26	395	425	Add	Chirag Jain
16-Apr-26	444	575	Buy	Chirag Jain
09-Mar-26	431	600	Buy	Chirag Jain
04-Mar-26	431	600	Buy	Chirag Jain
16-Feb-26	479	600	Buy	Chirag Jain
05-Feb-26	508	600	Buy	Chirag Jain
15-Nov-25	519	600	Buy	Chirag Jain
10-Aug-25	434	525	Buy	Chirag Jain
16-May-25	494	525	Buy	Chirag Jain
16-Apr-25	448	525	Buy	Chirag Jain
08-Feb-25	426	550	Buy	Chirag Jain
10-Jan-25	462	550	Buy	Chirag Jain
18-Nov-24	472	600	Buy	Chirag Jain
09-Aug-24	492	600	Buy	Chirag Jain

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

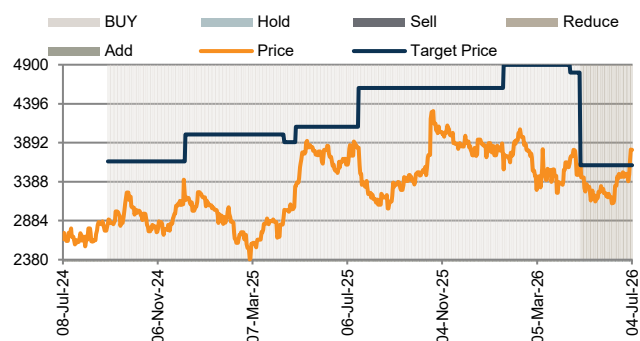
CEAT

RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
26-May-26	3,298	3,600	Reduce	Chirag Jain
29-Apr-26	3,625	3,600	Reduce	Chirag Jain
16-Apr-26	3,698	4,800	Buy	Chirag Jain
09-Mar-26	3,317	4,900	Buy	Chirag Jain
16-Feb-26	3,864	4,900	Buy	Chirag Jain
21-Jan-26	3,545	4,900	Buy	Chirag Jain
18-Oct-25	3,732	4,600	Buy	Chirag Jain
07-Sep-25	3,351	4,600	Buy	Chirag Jain
20-Aug-25	3,197	4,600	Buy	Chirag Jain
20-Jul-25	3,827	4,600	Buy	Chirag Jain
04-Jun-25	3,621	4,100	Buy	Chirag Jain
01-May-25	3,332	4,100	Buy	Chirag Jain
16-Apr-25	3,024	3,900	Buy	Chirag Jain
17-Jan-25	3,025	4,000	Buy	Chirag Jain
10-Jan-25	3,084	4,000	Buy	Chirag Jain
11-Dec-24	3,149	4,000	Buy	Chirag Jain
08-Dec-24	3,096	3,650	Buy	Chirag Jain
21-Oct-24	2,972	3,650	Buy	Chirag Jain
03-Sep-24	2,849	3,650	Buy	Chirag Jain

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

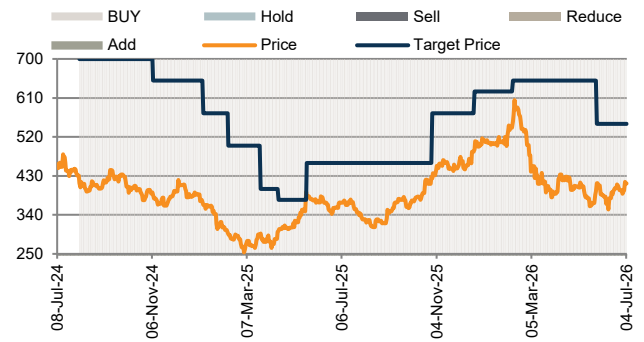
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JK TYRE RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
27-May-26	413	550	Buy	Chirag Jain
16-Apr-26	420	650	Buy	Chirag Jain
09-Mar-26	425	650	Buy	Chirag Jain
16-Feb-26	583	650	Buy	Chirag Jain
09-Feb-26	556	650	Buy	Chirag Jain
22-Dec-25	491	625	Buy	Chirag Jain
29-Oct-25	424	575	Buy	Chirag Jain
11-Aug-25	320	460	Buy	Chirag Jain
22-May-25	383	460	Buy	Chirag Jain
16-Apr-25	303	375	Buy	Chirag Jain
24-Mar-25	297	400	Buy	Chirag Jain
11-Feb-25	295	500	Buy	Chirag Jain
10-Jan-25	363	575	Buy	Chirag Jain
07-Nov-24	386	650	Buy	Chirag Jain
05-Aug-24	413	700	Buy	Chirag Jain

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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ADD	5-15% upside
REDUCE	5% upside to 15% downside
SELL	>15% downside

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